## SMALL BUSINESS ADMINISTRATION BUDGET, 1967

# COMMUNICATION

FROM

# THE PRESIDENT OF THE UNITED STATES

TRANSMITTING

AMENDMENTS TO THE BUDGET FOR THE FISCAL YEAR 1967 FOR THE SMALL BUSINESS ADMINISTRATION

SEPTEMBER 12, 1966.—Referred to the Committee on Appropriations and ordered to be printed

> THE WHITE HOUSE, Washington, September 9, 1966.

The Speaker of the House of Representatives.

SIR: I have the honor to transmit herewith for the consideration of the Congress amendments to the budget for the fiscal year 1967 for the Small Business Administration.

The details of these amendments, the necessity therefor, and the reasons for their submission at this time are set forth in the attached letter from the Director of the Bureau of the Budget, with whose comments and observations thereon I concur.

Respectfully yours,

LYNDON B. JOHNSON.

EXECUTIVE OFFICE OF THE PRESIDENT, BUREAU OF THE BUDGET, Washington, D.C., September 8, 1966.

THE PRESIDENT, The White House.

Sir: I have the honor to submit herewith for your consideration amendments to the budget for the fiscal year 1967 for the Small Business Administration, as follows:

### SMALL BUSINESS ADMINISTRATION

Budget appendix page	Heading
	SALARIES AND EXPENSES
981	(Delete the paragraph under this heading and insert in lieu thereof the following:) For necessary expenses, not otherwise provided for, of the Small Business Administration, including hire of passenger motor vehicles, [\$7,065,000] \$8,400,000, and in addition there may be
Teer	transferred to this appropriation [4] not to exceed \$50,000 from the appropriation Trade adjustment loan assistance," for administrative expenses of activities financed under that appropriation, and (b) not to exceed \$55,000,000 from the revolving fund, Small Business Administration, for administrative expenses in connection with activities financed under said fund] not exceed a total (f \$45,550,000 from the "Disaster loan fund" and the "Business loan and investment fund," in such amounts as may be necessary for administrative expenses in connection with activities respectively financed under said funds: Provided, That 10 per centum of the amount authorized to be transferred from [the revolving fund, Small Business Administration,] these revolving funds shall be apportioned for use, pursuant to section 3679 of the Revised Statutes, as amended, only in such amounts and at such times as may be necessary to earry out the business and disaster
983	loan programs.  Public Enterprise Funds
	DISASTER LOAN FUND
	BUSINESS LOAN AND INVESTMENT FUND
	(Insert the above new headings, the following paragraph thereunder, and the statements attached to this letter:)  The Small Business Administration is hereby authorized to make such expenditures, within the limits of Junds and borrowing authority available to the following funds, and in accord with the law, and to make such contracts and commitments without regard to fiscal year limitations as provided by section 104 of the Government Corporation Control Act, as amendea, as may be necessary in carrying out the programs set forth in the budget for the current fiscal year for the "Disaster Loan Fund" and the "Business Loan and Investment Fund."

These amendments do not change the program levels approved in the 1967 budget but are required to carry out Public Law 89-409, approved May 2, 1966, which created a "disaster loan fund" and a "business loan and investment fund" in lieu of the former Small Business Administration "revolving fund." This new law requires the change in transfer provisions for the proposed appropriation for "Salaries and expenses." In addition, this legislation provided that business-type budgets for each of these funds shall be prepared, transmitted to the Congress, considered, and enacted in accordance with sections 102, 103, and 104 of the Government Corporation Control Act. Attached are budget statements for 1967 for these two funds.

I recommend that the foregoing amendments to the budget for the

fiscal year 1967 be transmitted to the Congress.

Respectfully yours,

CHARLES L. SCHULTZE, Director of the Bureau of the Budget.

### SMALL BUSINESS ADMINISTRATION

### BUSINESS LOAN AND INVESTMENT FUND

#### PROGRAM AND FINANCING

	Admi	inistrative reserv	vations	Co	sts and obligati	ions - P. Ma
	1965 actual	1966 estimate	1967 estimate	1965 actual	1966 estimate	1967 estimate
Program by activities:						-10 SW
Business loans (sec. 7(a) Small Business Act): Direct			179, 349			115, 363 154, 809
Total sec. 7(a) business loans.  Business loans (Economic Opportunity Act of 1964)  Displaced business loans  Trade adjustment loans			50, 000 25, 000 1, 200			270, 172 44, 700 22, 966 1, 200
Conversion between types of loans Guaranteed business loans not expected to be purchased			-108, 000			
Total financial assistance						339, 038
Investment and development company assistance:     Purchase of debentures of small business investment companies     Loans to small business investment companies:     Direct loans     Guaranteed loans (bank standby loans in 1965)			5,000			30,000
Reservation of funds for loans sold with recourse Loans to local development companies						27, 200
Subtotal investment and development company assistance			122,000			61,800
Conversions between types of loans. Guaranteed loans not expected to be purchased. Adjustment to fund prior year bank standby loans at 100%			-31, 500			
Total investment and development company assistance		_				61,800
Total loans and investments.						400, 838

# Business Loan and Investment Fund—Continued Program and Financing—continued

	Admi	nistrative reser	vations	Costs and obligations		ions
	1965 actual	1966 estimate	1967 estimate	1965 actual	1966 estimate	1967 estimate
Program by activities—Continued Capital outlay—Continued Administrative reservations, start of year			117, 790			4, 500
Administrative reservations, end of year Change in selected resources <sup>1</sup> Adjustments in selected resources (loan obligations)			-117,790			48, 583 37, 279
Total capital outlay			486, 700			486, 700
Operating costs, funded: 1. Interest expense		The second second				14, 519 2 37, 395 3, 500
Total operating costs, funded						55, 414
10 Total obligations Financing: Receipts and reimbursements from—						542, 114
14 Non-Federal sources: Financial assistance program: Sec. 7(a) business loan repayments Economic Opportunity Act loan repayments						-19, 298 -2, 500
Sale of loans Sale of acquired collateral						1-453104910-1
Sale of acquired collateral Repayments on judgments and notes receivable Revenue						-8, 186
Investment and development company assistance program:  Loan and debenture repayments  Sale of lease						-6,780
Sale of acquired collateral Repayments on judgments and notes receivable. Revenue Proceeds from sale of participation certificates.						-9, 790 -725, 000
17 Recovery of prior year obligations: Financial assistance program Investment and development company assistance program						-31, 149

21.98 22 24.98	Unobligated balance available, start of year: Reserved. Unreserved Unobligated balance transferred from Trade Adjustment loan assistance fund Unobligated balance, end of year: Reserved. Unreserved.	-420, 900 -1, 450
	New obligational authority	 
40 41	ew obligational authority: Appropriation. Transferred to "Revolving fund, lease guarantee," Small Business Administration (79 Stat. 484)	
43	Appropriation (adjusted)	
10 70	Relation of obligations to expenditures: Total obligations. Receipts and other offset (items 11–17)	542 114
71 72.98 74.98	Obligations affecting expenditures Obligated balance, start of year Obligated balance, end of year	-266, 719 113, 086
90	Expenditures	-282, 914
93 94	Cash transactions: Gross expenditures. Applicable receipts.	485, 640

<sup>&</sup>lt;sup>1</sup> Balances of selected resources are identified on the statement of financial condition.

 $<sup>^2</sup>$  Excludes \$2,655,000 contingency amount not anticipated to be transferred to " Salaries and expenses."

# Business Loan and Investment Fund—Continued revenue, expense, and retained earnings

[In thousands of dollars]

	1965 actual	1966 estimate	1967 estimate
Financial assistance program: Revenue Less portion applicable to participation certificates sold (based on proposed legislation)			27, 175 —18, 989
Net revenueExpense			8, 186 54, 736
Net loss, financial assistance program			-46, 550
Investment and development company assistance program:  Revenue Less portion applicable to participation certificates sold (based on proposed legislation)			17, 614
Less portion applicable to participation certificates sold (based on proposed legislation)			-7,824
Net revenue Expense			9, 790 13, 955
Net loss, investment and development company assistance program			-4,165
Net loss for the year			-50, 715 -180, 980
Net loss of gain on liquidation of Reconstruction Finance Corporaton assets included above, credited to accountability for such assets.			-13
Deficit, end of year			-231, 708

#### FINANCIAL CONDITION

	1964 actual	1965 actual	1966 estimate	1967 estimate
Sets: Tressury balance				078 46
Treasury balance				978, 462 13, 925
Loans receivable, net				1, 072, 34 -897, 60
Subtotal				174, 74 183, 19

Acquired security and collateral, net	3, 376 2, 848
Total, assets	 1, 356, 548
Liabilities: Current Operating reserve for contingent losses on deferred participation and guaranteed loans disbursed by banks	
Total, liabilities	 25, 398
Government equity: Interest-bearing capital (appropriations); Start of year. Transfer of interest-bearing expenditures from non-interest-bearing capital.	 120,021
End of year	 966, 619
Non-interest-bearing-capital (appropriations): Start of year Appropriations Transfer to "Revolving fund, lease guarantee"	 722, 708
Transfer to "Revolving fund, lease guarantee"Transfer of expenditures of non-interest-bearing capital	 -129,327
End of year	 539, 381
Total, appropriated capital	 1, 560, 000
Transfer of accountability for Reconstruction Finance Corporation loans and other assets: Start of year. Adjustments during year.	2,846
End of year	 $ \begin{array}{r} 2,859 \\ -231,708 \end{array} $
Total, Government equity	 1, 331, 151
Analysis of Government equity:  Undisbursed direct loan obligations ¹	 84, 688 57, 954
Reserved	 009,009
Total, Government equity	 1, 331, 151

<sup>&</sup>lt;sup>1</sup> The changes in these items are reflected on the program and financing schedule.

# DISASTER LOAN FUND PROGRAM AND FINANCING [In thousands of dollars]

	Admir	nistrative reser	vations	Costs and obligations		
	1965 actual	1966 estimate	1967 estimate	1965 actual	1966 estimate	1967 estimate
Program by activities: Capital outlay: Disaster loans			To the second second			78, 23
Start of year End of year Change in selected resources <sup>1</sup> Adjustment in selected resources			-11, 200			
Total, capital outlay			100,000			100,000
Operating costs, funded: 1. Interest expense. 2. Administrative expense. 3. Other costs and expenses.						3, 390 2 4, 500
Total operating costs, funded						7, 89
Total obligations						107, 89
11 Administrative budget accounts. Reimbursements for Indirectal Society Reims- 14 Non-Federal sources:  Loan repayments  Sale of loans  Sale of acquired collateral						-9, 668
Repayments on judgments and notes receivable Proceeds from sale of participation certificates Revenue						-125, 000 -2, 630
17 Recovery of prior year obligations. 21. 98 Unobligated balance available, start of year: Reserved. Unreserved						-10,000 $-11,200$ $-76,200$

24. 98 Unobligated balance, end of year: Reserved	11, 200 115, 608
Unreserved	
Relation of obligations to expenditures:  10 Total obligations	107, 890 —147, 298
71 Obligations affecting expenditures	-39, 408 31, 221 -39, 030
90 Expenditures	-47, 217
Cash transactions: 93 Gross expenditures 94 Applicable receipts	90, 081 -137, 298

<sup>1</sup> Balances of selected resources are identified on the statement of financial condition.

 $^2$  Excludes \$2,000,000 contingency amount not anticipated to be transferred to "Salaries and expenses,"

### REVENUE, EXPENSE, AND RETAINED EARNINGS

	1965 actual	1966 estimate	1967 estimate
Revenue Less portion applicable to participation certificates sold (based on proposed legislation)			10, 132 -7, 502
ess portion applicable to participation certificates sold (based on proposed legislation)			2 630
Net revenue Expense			2, 630 10, 009
Net loss for the year			-7, 379 -31, 938
Deficit, start of year			unartedianuturete
Deficit, end of year			-39, 317

# DISASTER LOAN FUND—Continued

### FINANCIAL CONDITION

especialmente	1964 actual	1965 actual	1966 estimate	1967 estimate
Assets: Treasury balance Accounts receivable, net Selected assets: Deferred charges <sup>1</sup>				143, 228 2, 457
Loans receivable, net Less sale of participation certificates				312, 677 -252, 400
Subtotal Investments in small business investment companies, net Acquired security and collateral, net Judgments, notes, and other receivables, net				all de literature and and
Total assets				205, 962
Liabilities: Current Operating reserve for contingent losses on deferred participation and guaranteed loans disbursed by banks	-			4, 887 392
Total liabilities				5, 279
Government equity: Interest-bearing capital (appropriations): Start of year Transfer of interest-bearing expenditures from non-interest-bearing capital				147, 757 22, 822
End of year				170, 579
Non-interest-bearing-capital (appropriations): Start of year Appropriations.				92, 243
Transfer to "Revolving Fund, Lease Guarantee". Transfer of expenditures to non-interest-bearing capital.				
End of year				69, 421
Total appropriated capital				240,000

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Transfer of accountability for Reconstruction Finance corporation loans and other assets:	 
Start of year	 
End of year	 
Deficit	 -39,317
Total Government equity	 200, 683
Analysis of Government equity: Undisbursed direct loan obligations 1 Undisbursed guaranteed loan obligations 1	 13, 990
Undispursed guaranteed foan obligations 'Unobligated balance:  Reserved	11, 200 115, 608
Invested capital and earnings	 59, 88
Total Government equity	 200, 683

<sup>&</sup>lt;sup>1</sup> The changes in these items are reflected on the program and financing schedule.